

**MINUTES OF  
VILLAGE COUNCIL SPECIAL MEETING  
April 11, 2013**

**395 MAGNOLIA ROAD  
ASSEMBLY HALL  
PINEHURST, NORTH CAROLINA  
3:00 P.M.**

The Pinehurst Village Council held a Special Meeting at 3:00 p.m. Thursday, April 11, 2013 in the Assembly Hall of the Pinehurst Village Hall, 395 Magnolia Road, Pinehurst, North Carolina. The following were in attendance:

Ms. Nancy Roy Fiorillo, Mayor  
Mr. Douglas A. Lapins, Mayor Pro-Tem  
Mr. John R. Cashion, Councilmember  
Mr. Mark W. Parson, Councilmember  
Mr. John C. Strickland, Councilmember  
Mr. Andrew M. Wilkison, Village Manager  
Ms. Natalie Dean, Assistant Manager  
Mr. Jeff Batton, Assistant Manager  
Mr. John Frye, Director of Financial Services  
Ms. Lauren M. Craig, Village Clerk  
And approximately 9 attendees, including 8 staff and 0 press.

**1. Call to Order.**

Mayor Nancy Roy Fiorillo called the meeting to order.

**2. Discussion: Prioritization of initiatives for the 2014 Strategic Operating Plan and Budget.**

Assistant Manager Natalie Dean presented the work completed by staff regarding the strategic operating plan and budget and asked for the Council's guidance to determine the best way to proceed with identifying sources of revenue for these initiatives. The strategic focus areas were reviewed and discussed. Natalie Dean explained the continued use of the Baldrige Model throughout the strategic planning process, specifically focused on results and performance improvements. Internally as a staff, a criterion has been created for ranking the departmental initiatives that were submitted in the budget process. These correlate to sustaining high levels of performance on the balance scorecard. Members of the senior staff were recognized in appreciation for their work with this planning process. Natalie Dean and staff stated the need for direction from Council to find sources to fund the initiatives and to determine what targets should be modified.

Following general discussion, Council determined the need to prioritize the most critical initiatives for the next year and plan ahead for future years and major initiatives. There was also a brief discussion about the change of demographics and needs for the future in Pinehurst.

**3. Comments from Attendees.**

**Doug Middaugh** stated that we can find savings in the Village of Pinehurst headcount.

**4. Adjournment.**

Councilmember Lapins moved to adjourn the Special Meeting. The motion was seconded by Councilmember Strickland and carried unanimously. The meeting adjourned at 5:10 p.m.

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Respectfully Submitted,

A handwritten signature in black ink that reads "Lauren M. Craig". The signature is written in a cursive style with a large initial 'L' and 'C'.

Lauren M. Craig  
Village Clerk